

GREAT SOUTHERN TREASURES STRATEGIC PLAN 2024-2026

Great Southern Treasures is the purpose-led organisation that collectively promotes tourism experiences.		'Great Southern Treasures is a welcoming destination of choice. Visitors stay longer in the region thereby supporting the sustainable growth of local businesses'	
STRATEGIC PILLAR	OBJECTIVE	STRATEGIES	KEY PERFORMANCE INDICATORS
Marketing & Promotion	To provide an effective marketing strategy that is understood and used by GST, local government partners and tourism operators.	 1.1 Develop and deliver a regional marketing plan 1.2 Establish a regional digital asset library 1.3 Develop and deliver a regional communication plan to include roles and responsibilities and point of contact to support implementation of marketing plan 	 Increased visitation, length of stay and spend year on year Great Southern Treasures Website – visits and time spent GST Instagram & Facebook Page – followers and engagement/impressions GST Email Database – subscribers and open rate of last email sent
2. Bloom Festival	To deliver a unique regional event that drives visitation and length of stay.	2.1 Improve event planning to ensure greater engagement with Shires and community organisations2.2 Prepare a business plan to secure funding and ongoing event development	 Festival attendance increases year on year Industry financial contribution increases year on year Industry/stakeholder survey
3. Yoorn (Bobtail) Trail	To encourage regional dispersal and length of stay by promoting the region's nature-based trails and experiences.	 3.1 Integrate Yoorn (Bobtail) Trail into regional marketing activities 3.2 Facilitate improved communication between GST members and Outdoors Great Southern 	Inclusion of approved Yoorn (Bobtail) Trails on the GST website



4.	Regional Events and Festivals	To increase regional brand and destination awareness by leveraging promotional opportunities associated with regional events.	4.1 Promote regional events and festivals4.2 Ensure that Great Southern Treasures is promoted in regional events	GST promoted in regional events marketing
5.	Governance, Communication and Advocacy	To strengthen GST's role as the region's leading tourism advocacy and marketing partnership.	 5.1 Re-draft MOU to support GST purpose 5.2 Establish new governance structure that supports a stronger role for elected local government representatives 5.3 Re-engage with the Shire of Plantagenet in order to strengthen regional collaboration 5.4 Utilise project working groups to deliver key events 	 Updated MoU agreed on by all member local governments New committee structure implemented